



## “CONSUMER DECISION MAKING TOWARDS SELECTION OF MULTIPLEX USING MCDM TECHNIQUE”

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### 1 Abstract:

Consumption of multiplexes is expanding at a rapid fast rate in India. People are visiting multiplexes which were not merely watching movies alone but for the overall leisure experience with family and friends. Present study provides the framework to prioritize the factors in the selection of multiplex. The survey was conducted across eight malls of Faridabad. The primary data sources for this study has been amassed by a survey of 200 respondents by structured questionnaire. The results were analyzed on the basis of Fuzzy TOPSIS and PROMETHEE II methods. This paper helps to prioritize the factors in decision regarding their visits to multiplex

**Keywords----** Multiplex, Consumer perception, consumer decision making, Fuzzy TOPSIS, PROMETHEE II.

### 2 Introduction

In recent years, India's multiplex revolution has been organic, driven by a rise in demand for an upgraded 'motion picture' experience. As a result, all of the entertainment industry's consortia are working to bring about a tremendous revolution in a variety of industries. (Srinivas, 2015) demonstrated that the film business has elevated the experience of viewing movies from modest, single-screen cinemas to multiplexes. When cinemas were not regarded as family places, with dimly lit halls, decrepit and poorly ventilated structures, agonizing sitting areas, and unsanitary food counters and private spaces, a substantial portion of the public remained estranged from film theatres. (Gaikwad, 2017) discovered that the 1980's film business advances and develops via the multiplex. Single screen owners explored switching to multiplexes as well, owing to the high entertainment taxes, poor occupancy, piracy, and high operational expenses associated with operating single screens with capacities ranging from 800 to 1,000 seats. Thus, by changing a single screen to a multi-screen configuration with a capacity of around three hundred or fewer, the operating cost each show is reduced and the screen owners gain significant programming freedom. Across the nation, single-screen theatres are closing or being transformed into multiplexes at an alarming rate. Thus, with this minimal investment and remodeling, numerous single screens may raise the average ticket price and charge a premium for shows while still being economically viable. (Auckland, 2000) discovered that multiplexes are an ideal combination of food and beverage soft manufacturing units and services, as well as commercial and hospitality experiences worth savoring. As the regime's end user, the general public, it is not segmented; rather, it caters to the spectrum of society that seeks experiences in everything. In India, going to the movies is always fashionable and is seen as a vital part of our life. Cut to today's multiplex phenomenon, which has plush recliners, cutting-edge sound and projection equipment, and an abundance of food and beverage choices served directly to the viewer's seat. Today's customer has instant access to flexi-ticket pricing, flexible show times, online booking, and seat selection. With the evolution of technology such as satellite distribution, the majority of Indian films now debut in theatres on the same day worldwide, removing geographical restrictions and shrinking the globe. This breakthrough enables filmmakers to segment and target viewers, particularly urban young, in terms of both content and money, so fostering growth. (2006) (Hubbard) As previously said, multiplexes presently offer a comprehensive source of entertainment and comfort in the shape of retail malls, food courts, gaming zones, comfortable AC seating with digital sound and visuals, and a massive amount of multilevel parking. According to (Priyatharsini & Umamaheshwari, 2016), India has a diverse demographic and psychographic makeup. The multiplex structure is an examination of consumer psychology, since people enter with the goal of viewing a film and are forced to traverse through all levels of retail malls. According to a techsci research report<sup>1</sup>, India's multiplex market was 2950 screens in 2018 and is anticipated to grow at a CAGR of more than 7 percent to exceed four thousand five hundred screens by 2024, owing to the country's growing youth population, urbanization, and resulting demand for improved infrastructure and enhanced amenities in cinemas across the country. report<sup>2</sup> from livemint.com India currently has three thousand screens and will soon add more in small towns, bringing the total to ten thousand, covering seventy percent of the country by offering tickets and value-

added services at a lower price than in big cities, taking location, project costs, and the paying capacity of the local population into account.

### 3 Literature review:

Shopping malls have grown tremendously in popularity in India over the last few of decades (Thomas, 2012). Consumer buying habits and actions evolve in a dynamic competitive market. They are more receptive to contemporary shopping malls that provide a range of entertainment options, the most prominent of which is the multiplex (Ibrahim and Negi, 2020). Activities such as partying, entertainment, gaming, shopping, and eating have evolved into the ideal ways to spend quality time, attracting visitors to malls and generating cash for multiplexes. Nowadays, consumers want to find everything under one roof (Friedberg, 1993). Consumers prefer multifunctional journeys to retail centres, and around 30% to 50% of all trips are multipurpose. Additionally, these excursions include dining, shopping, gambling, and multiplexes (Kelly, 1981). At today's hectic routine, silver screens, events, partying, and similar leisure activities serve only as a means of relaxation, which explains why the general public prefers to watch movies in shopping malls (Davies, 1995). The most popular activities for those who visit shopping malls are spending time with family and friends, shopping, and dining (Poi & SIM, 2010). Due to changes in lifestyle and routine, moviegoers choose to view films at cinemas located inside shopping malls (Manuel & Luis, 2008). Mall building has accelerated in India during the last two decades. This encourages the general public to attend films in theatres, which has an effect on multiplex screens in shopping malls (Khari 2012). The impact of seeing on the silver screen has been the most intense, amazing book that provides an unforgettable experience and emotionally links the audience via effective audio and screen presence (Mirza, 1979-1980). Individuals, particularly adolescents, like visiting shopping centres to spend time with family and friends, shopping, dining, and watching movies. India has the earth's largest film industry, in terms of films produced and released each year., which ranges between 1500 and 2000. Around 50 years ago, the majority of film producers were based in Chennai and Mumbai. Since then, filmmakers have expanded around the nation, with more than 20 regional languages now being produced. The industry's primary growth drivers are a growing middle class with rising per capita income, demand from tier two and three cities, the expansion of multiplexes, consumers spending more on entertainment-related costs, and the increasing usage of animation and visual effects in films. The sector rewards skill and ingenuity and is extremely competitive because to the absence of entrance obstacles (Poi & Sim, 2007). Film is the third biggest industry category in the Indian media and entertainment (M&E) business in 2017, behind television and print, with revenue of Rs 156 billion and a contribution of 11% to the M&E industry's overall industry size. According to the CARE ratings report<sup>3</sup>, the Indian multiplex market stood at 2950 screens in 2018 and is expected to grow at a CAGR of more than 7% to surpass 4500 screens by 2024, owing to the growing youth population, increasing urbanization, and thus increasing demand for better infrastructure and enhanced facilities in cinemas across the country, all of which are contributing to the multiplex market's rapid development. Multiplex is a critical site for anybody interested in not just the media industries' operational logic, but also the present dynamics of urban development, public culture, and social transformation. In the Indian context, an examination of the multiplex must take into consideration the country's enormous cultural variety, colonial and socialist pasts (Antique & Hill, 2010). At the moment, the multiplex storey in India is commonly seen as a subset of a larger narrative in which India is variously portrayed as growing, dazzling, poised, and unfettered. These epithets are used to advocate for economic liberalization, which started in earnest in 1991 (Gaikwad, 2017). To foster the growth and development of multiplex cinemas in India, administrations loosened severe licensing regulations that gave the government enormous control over the economy. In 1997, PVR opened India's first multiplex — PVR Anuran in New Delhi. This PVR revolutionized the Indian film industry. Silver screen entryways witnessed a significant increase in consumer traffic over the holiday season and on weekday evenings. Multiplexes revolutionized the Indian cinema industry. New players are attempting to break into this category, while current players are working to expand their horizons. Since the late 1990s, the multiplex has expanded outside the metros, reassessing possibilities in Tier one and Tier two metropolitan areas like as Lucknow, Indore, Nasik, Aurangabad, Kanpur, and Amritsar Ranjani, 2010). This shifting economic landscape in India has created several chances for major global production companies to develop films in India. The good news for the majority of film exhibitors account for around 70percent of the whole film industry collections in the nation now originate from non-metros (Filmed,2016). Multiplex malls are a significant player that began their ascension in India in the early 2000s. It supplants established regulations of public conduct by establishing a reimagined sense of decency as it entraps an increasing number of people inside a multimedia matrix and develops new standards of interaction, body movement, and style. It is expanding at a breakneck pace (Antique and Hill, 2010). According to a Statista report<sup>3</sup>, there was a significant increase of 925 multiplex from 2009 to 2018 due to the growing disposable income of the middle-class urban population, particularly in tier –I and tier –II cities. This shift in consumption pattern from savings to spending has resulted in people being willing to pay a premium for luxury and comfort. This aspect is accelerating the growth of the multiplex market in India. Additionally, shifting attitudes regarding film viewing, data penetration, and increased advertising of films all contribute to growth not just in major cities, but also in tier 1 and tier 2 areas.

## Number of multiplex theatres across India from 2009 to 2018

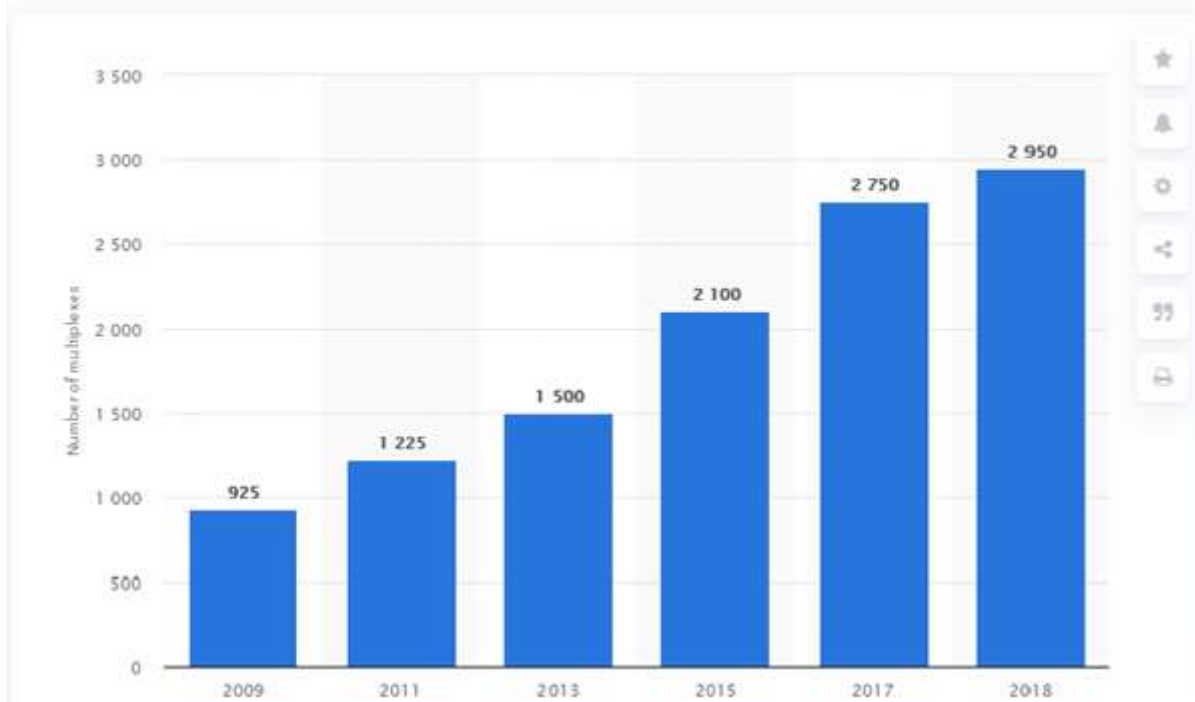


Figure 1: Source- Statista Report (2019).

Multiplexes are evolving into a location where customers pay a premium price; they seek benefit and price trade-offs, which can be quantified by the advantages felt by consumers in the product and the price they pay for it (Monroe, 1990). The comfortable and extravagant chairs, the availability of massive generators for control reinforcement, and the overall look are clear cues that may influence a customer's selection process in multiplexes (Wakefield & Blodgett, 1996). According to rediff.com 9's business report for the fiscal year ending March 2019, the number of tickets sold by India's top three multiplex chains increased by 23 percent year on year to more than 200 million, owing to the multiplexes' increased accessibility and quality content. Indian film should be a "effective vehicle" for "national culture, education, and healthy amusement" in order to promote and further develop "a multidimensional national character" (Schulze, 2002). Multiplex is a rapidly developing segment of the service sector and is emerging as a new area of research for economists and service industry marketers (Singh Awash, 2001). This scholarly open debate should go beyond purely theoretical studies to a more active engagement with modes of depiction - modes of image, modes of discourse, and modes of delivery to viewers (Data, 2000). Despite these good qualities, this business is always confronted with issues like as piracy, high ticket prices, and high taxes, all of which have a detrimental influence on multiplex attendance. Thus, by strengthening copyright laws and enforcing them, we can ensure that the entertainment business in India benefits and that a greater percentage of the populace watches films lawfully, either in theatres or through legitimate digital downloading (Dhananjayan & Srinivasan, 2013). Apart from all of these great reasons and amazing development, the most crucial component is customer pleasure, which is why all businesses should concentrate on value-added services and delight customers by surpassing their expectations (Johnston, 1995). Thus, in order to provide satisfaction, the service quality is determined by five parameters: tangibles, such as the look of physical facilities, dependability, customer response, staff conduct, and shown empathy with consumers (Berry, 1985 & Bitner, 1996). Multiplexes in close proximity are frequented by young, and the availability of online and mobile ticket buying options contributes to the acceptance of service convenience and customer satisfaction (Gadekar & Khosla 2014). To ascertain the characteristics that contribute to enjoyment, a conceptual model was constructed that incorporates age, gender, income, location, companion, ticket price, theatre type, and education as a critical component in multiplex choosing (Prasanna & Gunasekar, 2019). Visitor satisfaction is a psychological outcome that has dominated tourism and behaviour research (Crompton & Love, 1995; Zabkar, Brenic & Dmitrovic, 2010). Customer happiness and loyalty are seen as critical criteria in determining the most desirable destination to visit (Panda, 2003). To attract new clients in the service business, service quality is critical (Johnson, 1995). Service quality has been described as the customer's entire perception of the business, resulting in satisfaction (Johnson, 1995 & Kushwah, 2014). Satisfaction is defined as a multidimensional summary judgement of the perceived quality of a location in terms of its physical attributes, services, and social aspects that meets an individual's requirements. Satisfaction with one's surroundings is seen as critical to an attraction's success in today's competitive industry (Ramkissoon, 2013, Moore & Taplin 2011 & Wang & Davidson, 2010). demonstrated that age and financial stability have an effect on customers' purchasing behaviour when it comes to multiplex visits. Customer happiness varies according to consumer behaviour and is extremely complicated due to the large number of factors involved and their proclivity to interact and affect one another. Among these variables, age and financial stability have a significant effect (Srudin & Menon, 2019). Consumer perceptions of a product's relative advantage and the effort necessary to get it have a substantial impact on purchase intention. The effort necessary to get a product includes the price, the amount of time spent searching, and the product's availability. One of the factors that contribute to the purchase intention is perceived value. The perceived worth of a product is determined by its relative advantage over other items (Zeithaml, 1988). There is some evidence that ecologically responsible practises are associated with enjoyment. Consumer behaviour research indicates that customers' green buying behaviour has an effect on their product satisfaction (Young (2000), Pelletier, Tuson, Green, Demers, Noels, and Beaton (1998). Consumption attitude is influenced by its cognitive reaction prejudiced as a result of mental factors performed by the political appointee in the face of one or more possibilities in time, therefore the best choice is found by assessing all possibilities (Jacoby & Keyner, 1973). Consumers '

behavioral intentionality may alternatively be defined as a person's overall or perceived probability of participating in specific actions (Kidwell & Jewell, 2008). Buyer choice operations are the judgement call activities that consumers go through before, between, and after purchasing products or services. Decisions, in a broader sense, refers to a cognitive processes at work in selecting a course of action from just a pool of accessible possibilities. The number of evaluation criteria used by a customer, the kind of criteria reviewed, and the weight assigned to each are determined by the consumers and the brand ( Sumi & Kabir,2011). Thus, the number of co judgement call approach of such PROMETHEE approach assists in the understanding of the customer and the process of alternate selection. Several MCDM algorithms have been developed in recent years to rank alternatives based on a variety of criteria. Their creation was driven by the professional's aim to provide superior judgement call techniques capable of coping with a wide range of variables to academicians and practitioners (Wiecek,2008). The buyer judgement call process is a cognition process that includes the choosing of the optimal way to proceed among various possibilities since it involves combined pre- and post-purchase assessment of goods and services. PROMETHEE, which includes the assessment and ordering of many elements, might help to better understand certain MCDM difficulties ( Sultan & Kabir , 2011). TOPSIS is amongst the most successful MCDM techniques, having been employed in a wide number of compromising compensation model managing strategic subgroups. Because many judgement call problems incorporate Fuzzy indications, academics have sought to expand the TOPSIS judgement call model towards Fuzzy TOPSIS throughout order to address these concerns (Ali, Abolfazl, and Hussain, 2011).

### Objectives of study

- 1 To understand the customer perception towards features of Multiplex.
- 2 To discover several aspects impacting the crowd's judgement before multiplexer choosing.

### 4. Research Methodology

The descriptive study approach was utilised, and the data collection instrument was a structured questionnaire issued to 200 multiplex consumers in Faridabad. The questionnaire contains a few demographic characteristics and a few questions on the decision-making elements. The research is being conducted in the Faridabad City Multiplex using Convenience Sampling. PROMETHEE II and fuzzy TOPSIS were utilised to analyse the data.

#### 4.1 PROMETHEE Method

Preferences function-based outranking seems to be a subset of MCDM that may be used to rank the possible choices. In 1982, Brans developed the PROMETHEE (preference rankings organizing technique for enrichment evaluation) methodology, which was improved in 1985 by Brans and Vincke. PROMETHEE I could provide a complete ranking of the available alternatives, while PROMETHEE II can produce a whole rating ( Brans & Vincke, 1985). In this article, the PROMETHEE II technique is utilised to determine the overall ranking of a multiplex's alternatives constituents. The PROMETHEE II approach, as defined by (Xiang & Bang, 2010), comprises the following procedures:

Normalize the choice matrix to use the continuity formula:

Where  $X_{ij}$  signifies the  $i$ th option's efficiency in reference to the  $j$ th criterion.

For non-beneficial conditions, Eqn. (1) may be restated as follows:

Calculate the qualitative disparities between the  $i$ th and subsequent alternatives. This step involves the pair - wise comparisons of many alternatives' criteria values.

In Step 3, calculate the preferences function  $P_j(I, I')$ .

Brans and Mareschal identify six distinct types of generalized gathered from different. These preference equations, however, need the definition of some desirable properties, such as preferring and disinterest thresholds. However, in application areas, it may be difficult for the hiring manager to determine the exact kind of preferences function that is acceptable for each criterion and its associated parameters. To resolve this problem, the basic specific preference function is utilised.

Calculate the aggregating preferences functions takes the criteria weights into account.

Aggregate data preferences function,

Where  $w_j$  signifies the  $j$ th criteria's weighting (importance).

Step 5: Assign the following precedence to the exit and entrance flows:

Leaving a training improves for the alternatives (or developing one),

Enter the (or positive) flow as an alternatives.

Where  $n$  denotes the potential scenarios.

In this instance, each option is challenged with  $(n - 1)$  extra alternatives. The outgoing flow shows how significantly an option surpasses the possibilities, while the entering flow represents how significantly an alternate surpasses the alternative options. The PROMETHEE I technique can give a partial beforehand of the variables based on these outgoing flows, whereas the PROMETHEE II approach may provide complete precursor using a net flow, albeit at the expense of significant knowledge on pairwise comparisons.

Calculate the net comparison between the proposed flow of each option.

Step 7: Depends on the beliefs of, measure the relative relevance of all alternatives considered (i).

The higher the value of I, the better the decision. As a consequence, the best choice is the one that has the highest I value.

The PROMETHEE approach is a multi-criteria judgement call process that is collaborative and ready to deal including both quantitatively factors through discrete possibilities. By doing pair-wise assessments of the choices, this technique calculating a preferred function for each criterion. This preferential function is used to compute a preferential index for opportunity I over option I'. This preferences rating is used to determine if option I is preferred than option II. Alternative that are impossible to match owing to a trade-off connection between evaluation criteria are still not equivalent using the PROMETHEE approach. It differs from AHP however no pair-wise comparisons are necessary when evaluating the addition or elimination of possibilities.

#### 4.2 FUZZY TOPSIS:

The Techniques for Arranging Preference by Comparability toward the Optimization Technique (Multiple criteria) is just a multi-criteria selection analytical techniques developed by Hwang and Yoon in 1981 as well as further developed by Yoon through 1987 with Hwang, Lai, but also Liu in 1993. TOPSIS is based on the assumption that now the chosen choice must also possess the shortest separation separation to the optimal solutions (PIS) and indeed the largest geometrical distances to the negativity optimal situation (NIS) (NIS) (Hwang, Yoon,1981). It performs a comparison of a group of options by assigning weights to each criteria. The TOPSIS procedure is as follows: (2005) (Yong)

Establish a decision matrix for the ranking process in Step 1. The matrix's structure is as follows: where  $A_1, A_2, \dots, A_m$  represent the many options through which decisions maker must choose;  $C_1, C_2, \dots, C_n$  represent the performing parameters against whom possibilities are assessed; and  $x_{ij}$  represents the ratings of lead To very different in regard to criteria  $C_j$ .

Calculate the normalized decision matrix in Step 2. The normalized value  $n_{ij}$  is determined as follows:

Step 3: Calculate the decision matrix with a weighted normalization in. The following formula is used to calculate the normalized weighted value  $v_{ij}$ :

Where  $w_j$  is the weight assigned to the  $i$ 's criterion and  $\sum_{j=1}^n w_j = 1$

Step 4: Determine the advantages and disadvantages of both positive and negative functional ones:

Where  $J$  stands for the affirmative criterion and  $J'$  stands for the negative criteria.

Step 5: Calculate the spacing measures using standard  $n$ -dimensional Euclidean distance. The preceding table represents the distance amongst each alternative and the optimal solution:

In a similar manner, the separation between both the pleasant and unpleasant ideal solutions is indicated by

Step 6. Calculate the answer's distance from the ideal solutions. Alternatively the distance between  $A_i$  and  $A^+$  is calculated as:

Step 7. Order your preferences. A high value of the proximity coefficient  $cl_i$  suggests that the alternative  $A_i$  performs well. The optimal option is the one that comes closest to the perfect answer.

#### 5. DATA ANALYSIS

The customer sample's demographic characteristics are as follows:

**Table 1: Demographics of the Population**

Demographic characters	Categories	percentage
Aging	20 to 30	42.44
	31to 40	30.25
	41to 50	19.19
	51 and above	8.12
Marital Status	Married	54.67
	Unmarried	45.33

Profession	Students, Private Employees, and Businesspersons wife of a housekeeper Job in the Government Others	42.44 35.25 7.19 7.19 3.59 4.34
Gender	Male Female	48 52

### Source- Field Data

According to the chart, 43% of respondents are young and students who are multiplex enthusiasts and regular multiplex visitors. The majority of respondents are female and married, and they view multiplexes as a one-stop entertainment destination. In comparison to government workers, private sector employees use multiplexes more often.

### 5.1 PROMETHEE II:

After analysis, following important factors are identified, so from this we will be able to get ranks of multiplex by applying PROMETHEE II as mentioned above.

So from the data of customers we will get the following table:

As we get the data in the linguistic term so

Step 1: convert it into point scale:

**Table 2: Point scale of linguistic term**

Extremely poor	1
Poor	2
Average	3
Good	4
Very Good	5

### Source- Field Data

Applying step 1 we get following table:

**Table 3: Normalisation**

Weightage	.25	.10	.20	.25	.10	.10
Multiplex	Screen presence	Customer service	Parking	Price	Shopping / Gaming zone	*House keeping
SRS, sector 12	3	3	4	3	3	3
SRS Eldeco station 1	3	3	3	3	3	3
SRS, Pristine Mall	3	3	3	3	3	3

PVR, Crown Plaza	4	4	3	4	4	3
MSX Silvercity, City Mall	3	3	3	3	3	3
Inox,EF3	4	3	3	4	3	3
Inox, Crown interior	4	4	4	4	4	4
Fun cinemas, Manhatton	2	2	3	2	2	2

#### Source- Field Data

Step 2: Divide into beneficial or non-beneficial criteria. So for us money is non beneficial as it desires low value.

Step 3: After applying formula for beneficial and The next step is to normalise the non-beneficial criterion. So, to normalise, reduce the classification performances by the highest value and compute the evaluations differences of both the ith option in comparison to the other possibilities.

Step 4: Determine the preferences function.  $p_j(a,b)$

If the value of any of these cells is less than If the current is 0, than replace it with zero.

If the amount is more than zero, leaving it alone.

Step 5: Determine the total preferences. by applying aggregated preference function formula. For this multiply the weights to all values:

For submission add all rows, on adding we get:

After that divide with the sum of weight, on dividing we get the same value as the sum of weight is equal to 1.

Step 6: Determine the leaving value and entering outranking flows:

For finding this value divide sum of all rows by 7 and divide sum of all columns by 7, we get table in following manner:

By doing this we get an aggregated preference function and determine the rank of the multiplex.

**Table 4: Rank table**

Multiplex	Leaving value – entering value	Final Value	Rank
M1 SRS, sector 12	.3357-.3000	.0357	5
M2 SRS Eldeco	.1285- .3428	.2143	6
M3 SRS Pristine Mall,sector 31	.1142- .3571	.2429	7
M4 PVR, Crown Plaza	4.4- .0714	4.3286	1
M5 MSX Silvercity ,City Mall	.1142- .3428	.2286	4
M6 Inox,EF3	.4571 - .1428	.3143	3

M7 Inox, Crown Interiorz	.8714-0	.8714	2
M8 Fun cinemas, Manhatton	0-1.1357	-1.1357	8

### Source- Field Data

### 5.2 FUZZY TOPSIS:

On analysis we get data in linguistic terms, so to apply Fuzzy TOPSIS, first we need to convert this into Fuzzy numbers. (Momeni,2009) suggested the algorithm of this method is as follows:So on the scale of 5 we get these Fuzzy numbers:

**Table 5: Fuzzy numbers**

Term	Fuzzy no.s
Extremely Poor	1,1,3.
Poor	1,3,5.
Average	3,5,7.
Good	5,7,9.
Very Good	7,9,9.

### Source- Field Data

Step 1: Replacing the linguistic terms by Fuzzy numbers:

Step 2: Calculate the normalized decision matrices and identify beneficial as well as non-beneficial criterion; for example, price is really a non-beneficial criterion since it seeks a low value; then estimate the control chart by using the formula for benefit therefore non-beneficial requirements.

Step 3: Create a selection matrix that is weighed and normalized.

Step 4: Determine the positive and negative ideal solutions, FPIS and FNIS, respectively (Fuzzy Positive Ideal Solution and Fuzzy Negative Ideal Solution).

Step 5: Determine the distance between the FPIS and the FNIS.

Step 6: Determine how close you are to the perfect answer. The relative proximity of the alternative  $A_i$  to  $A^+$  is defined as:

Step 7: Sort your preferences in descending order. A high closeness coefficient value suggests that the alternative performs well.

The finest option is the one that comes closest to the perfect answer. So here is the final table:

**Table 6: Rank table**

Multiplex	Screen presence	RANK
SRS, sector 12	.477324	4
SRS, Eldeco station 1	.393308	5
SRS, Pristine Mall	.393308	5
PVR, Crown Plaza	.860220	2
MSX Silvercity, City Mall	.393308	5



Inox, EF3	.7499416	3
Inox, Crown Interiorz	1	1
Fun cinemas, Manhatton	0	6

### Source- Field Data

As per Fuzzy Topsis, INOX-Crown Interiorz multiplex ranked first.

The study's primary purpose is to ascertain the many elements that impact customer decision-making when it comes to multiplex choosing. PROMETHEE II AND FUZZY TOPSIS are the models used in this article to choose and rank the most preferred multiplexes in Faridabad. Eight multiplexes were examined using six distinct criteria. The phase was correctly deduced using a table and lines. Thus, this study analyses that by applying PROMETHEE II to all options, we determine that PVR in Crown Plaza in Faridabad is the best multiplex favoured by consumers, and by using fuzzy TOPSIS, we determine that INOX in Crown Interiorz is rated top.

### 6. Conclusion:

Given the fuzziness of the data, generalisation was performed using linguistic factors. To access the weights of all criteria and the ratings of each option in relation to each criterion, fuzzy numbers are employed. Additionally, linguistic factors are employed to establish the relevance of various decision makers, and then the judgments of all decision makers are combined into a final decision matrix. Following that, the suggested approach is the difference of each point in two interval numbers. The report discovers that the majority of individuals wish to see the price of food supplied inside multiplexes reduced and a greater emphasis placed on the multiplex's cleanliness concerns.

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