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# A STUDY ON CONSUMER CHALLENGES FACED BY COCONUT FARMING

Dr.C Mayilsamy <sup>1</sup>., SR.Jagath <sup>2</sup>., MP.Kaviya Dharsan <sup>3</sup>., S.Varshith <sup>4</sup>., VP.Vishal <sup>5</sup>,

Assistant Professor, Department of Commerce with Retail Marketing

2,3,4,5 Student of III B.Com Retail Marketing,

PSG College of Arts & Science, Coimbatore-641014

# INTRODUCTION TO COCONUT FARMING

Agriculture is actually a base of the Indian overall economy. If horticulture output boosts overall monetary indication will go upwards. After and before independence that remains the biggest economic sector in the United States and has a substantial position in the entire primary sectors' socio financial advancement of India. Coconut creation in Pollachi takes on an essential purpose in the condition economy and lifestyle of in and around our locality. On an average in one acre 70 plants can planted, so in 10 acres there will be 700 plants. A single tree gives 80-100 coconuts every year (take an average of 90).

#### STATEMENT OF THE PROBLEM

Coconut trees had been a prime source of income of many families in Pollachi, butthe situation has changed drastically in recent years. Scarcity of skilled labour and pest attacks has dealt a hard blow to the prospects of the crop. Escalating labour cost has been one of the major factors that uprooted the confidence of the coconut farmer. Many farmers turned away from coconut farming and several among them switched over to others.

#### SCOPE OF THE STUDY

This study focuses on the challenges faced by coconut farming and is limited to Pollachi. Farmers satisfaction is dependent on crop quality, skilled labour and technology. Due to factors such as skilled labour and irrigation farmer's expectations have shifted towards technology based services. This study aims to understand the challenges faced by coconut farmers in and around Pollachi.

#### **OBJECTIVES OF THE STUDY**

- To identify the coconut scenario in and around Pollachi.
- To understand the importance of coconut varieties, soil and climate requirement.
- To analyse the agriculture challenge towards coconut cultivation with specialreferencesto Pollachi

#### RESEARCH METHODOLOGY

#### **Primary Data**

Data which is collected directly from the respondents through structured questionnairemethods.

### Sample Size

158 respondents were selected for this study period

#### **Statistical Tools Used in the Study**

Descriptive analysis and garret ranking.

#### LIMITATION OF THE STUDY

- 1. The research study limited to "coconut farmers" through out the farms in and aroundPollachi.
- 2. The study results are limited because sample drawn from Pollachi, as the research study isconfined to Pollachi and other cities were excluded in the study.
- 3. The sample size is limited to one hundred and fifty eight respondents only.
- 4. The analysis is made based on the opinion given by the coconut farmers in the study area.

#### REVIEW OF LITERATURE

H. RAJKUMAR ÁND R. THAMIL SEIVAN (2005)<sup>5</sup> exposed away the importance of coconut like a wayto obtain ready-to-eat essential oil so that as an agro-based raw materials for most sectors such as produce of covering powder, and handicrafts. 50 percent of the full total coconut creation is changed into copra. Coconut crop is usually elevated in India under varying ground and weather circumstances in 17 says and a few union Areas. Therefore, the coconut woods is usually versatile in its versatility to wide variety of dirt circumstances, coconut cultivation offers started to spread from the western coastline of India to interiorparts of Tamil Nadu specifically to Erode Area and Thanjavur District. Within a comprehensive research of coconut advancement in India, records the various phases of coconut advancement.

NIRAJ KUMAR AND SANJEEV KAPOOR(2010)<sup>6</sup> this study reports that Coconut cropforms an important constituent of food basket for the people of Orissa and meets the economic needs of people dependent on its marketing. The study conducted in five coastal districts of Orissa,namely, Puri, Cuttack, Khurda, Ganjam, and Jagatsinghpur has examined the market chains for coconut to find the flow of product from farmers through different intermediaries to the consumers. Prices and market margins have been computed at different stages of the chain in order to reflect the value addition through various participants of the chain. Marketing channels have been found to be well established in the state, particularly in the coastal areas. No major value addition is done by the players at any level. The existence of functional channels explains that production and marketing system of coconut in the state can manage both increased supply and increased demand.

# TABLE NO .1.1 FACTORS RANKED BY THE RESPONDENTS

**Garret Ranking Method** 

**Table: 1.1 Preference and ranking of factors** 

| S no | FACTORS                  | RANK GIVEN BY THE RESPONDENTS |     |     |     |                 |  |
|------|--------------------------|-------------------------------|-----|-----|-----|-----------------|--|
|      |                          | 1 <sup>st</sup>               | 2nd | 3rd | 4th | 5 <sup>th</sup> |  |
| 1    | Skilled labour           | 17                            | 2   | 14  | 25  | 100             |  |
| 2    | Pest damage              | 2                             | 17  | 18  | 92  | 29              |  |
| 3    | Adequate finance         | 5                             | 7   | 65  | 42  | 39              |  |
| 4    | Quality samplings        | 4                             | 43  | 24  | 64  | 23              |  |
| 5    | Climate conditions(rain) | 51                            | 35  | 18  | 15  | 39              |  |

**Table 1.2: Percent position and Garret Value** 

| RANK | 100*(Rij-0.5)/Nj | CALCULATEDVALUE | GARRETVALUE |  |  |
|------|------------------|-----------------|-------------|--|--|
| 1    | 100*(1-0.5)/5    | 10              | 98.32       |  |  |
| 2    | 100*(2-0.5)/5    | 30              | 84.56       |  |  |
| 3    | 100*(3-0.5)/5    | 50              | 50          |  |  |
| 4    | 100*(4-0.5)/5    | 70              | 15.44       |  |  |
| 5    | 100*(5-0.5)/5    | 90              | 1.68        |  |  |

 $\mathbf{R} \mathbf{I} \mathbf{j} = \text{The number of ranks.}$ 

N j = The total number of ranks given by the respondents.

TABLE NO .1.3

**Table 1.3: Calculation of Garret Value and Ranking** 

|      |                           | RANK GIVEN BY THE<br>RESPONDENTS                                    |      |      |      |                 |                | AverageScore |      |
|------|---------------------------|---|------|------|------|-----------------|----------------|--------------|------|
| S.No | FACTORS                   | 1st 2 <sup>nd</sup> 3 <sup>rd</sup> 4 <sup>th</sup> 5 <sup>th</sup> |      |      |      | 5 <sup>th</sup> | TOTAL<br>VALUE |              | RANK |
|      |                           | 181   | 2    | 3    | 4    | 3               |                |              |      |
| 1    | Skilledlabour             | 1671  | 169  | 700  | 386  | 168             | 3094           | 19.58        | V    |
| 2    | Pest damage               | 197   | 1438 | 900  | 1420 | 49              | 4004           | 25.34        | IV   |
|      | Adequate finance          | 492   | 592  | 3250 | 648  | 66              | 5048           | 31.94        | III  |
| 4    | Quality samplings         | 393   | 3636 | 1200 | 988  | 39              | 6256           | 39.59        | II   |
| 5    | Climate conditions (rain) | 3834  | 1268 | 900  | 540  | 86              | 6628           | 41.94        | I    |

Source: Primary Data

# Interpretation

The above table shows that the Climate conditions factor has been ranked as 1, Quality samplings factor has been ranked as 2, Adequate finance factor has been ranked as 3, Pest damage factor has been ranked as 4 and Skilled labour factor has been ranked as

- 1. The Climate condition factor has been ranked 1<sup>st</sup> by the respondents.
- 2. Quality samplings factor has been ranked as 2<sup>nd</sup> by the respondents.
- 3. Adequate finance factor has been ranked as 3<sup>rd</sup> by the respondents.
- 4. Pest damage factor has been ranked as 4<sup>th</sup> by the respondents.
- 5 Skilled labour factor has been ranked as 5<sup>th</sup> by the respondents.

#### **SUGGESTIONS**

- To diversify the cropping system
- To choose right seeds for planting
- To protect the crop from loss
- To manage pest and nutrients efficiently
- To enhance organic matter

## **CONCLUSION**

In conclusion, successful coconut farming requires a multifaceted approach that encompasses proper maintenance, efficient management practices, value addition, market orientation, and a commitment to environmental sustainability. By implementing strategies such as regular pruning, soil health management, integrated pest and disease control, and value-added processing, coconut farmers can enhance productivity, diversify income streams, and capture more value from their harvest. Moreover, staying informed about market trends, networking with stakeholders, and investing in equipment and training are essential for navigating challenges andseizing opportunities in the coconut industry. Ultimately, by adopting sustainable farming practices and embracing innovation, coconut farmers can not only improve their livelihoods but also contribute to the long-term resilience and sustainability of coconut farming ecosystem

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