



# Application of Artificial Intelligence (AI) in Corporate Management – A Boon or Bane”

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## Abstract

The present paper focuses on the problems and the prospects of the application of Artificial intelligence (AI) in the field of management. This paper discusses the increasing importance of artificial intelligence (AI) in the various functions of management and has a lasting discussion of the predictable turndown of the usability of human resources in organizations. Artificial Intelligence is a branch of computer science dedicated to creating computers and programs that can replicate human thinking. Some AI programs can learn from their past by analyzing complex sets of data and improve their performance without the help of humans to refine their programming. It can save time and money, lead to a more efficient workplace and reduce human error. But when misused, AI can cost companies money, reduce creativity and innovation in the workplace, and cause significant business concerns. In a business organization, the decision makers and the management experts are experiencing the continuous dread of being replaced by machines in the presence of AI in organizations. As AI has boomed in recent years, it's become commonplace in both business and everyday life. People use AI every day to make their lives easier – interacting with AI-powered virtual assistants or programs. Companies use AI to streamline their production processes, project gains and losses, and predict when maintenance will have to occur. This study collects secondary data through the books, journals and websites so on. Finally, the present

paper attempts to offer suitable suggestions for the improvement in the application of AI in the field of management in the light of the findings of the study.

**Key Words:** Artificial intelligence (AI), Business Organization Human Resources, Production Processes, Project Gains and Losses Etc

## Introduction

Artificial intelligence (AI) refers to the development of computer systems that can perform tasks that typically require human intelligence, such as visual perception, speech recognition, decision-making, and problem-solving. AI algorithms and models learn from data and adapt to improve their performance over time.

AI is used in various ways in business management. It can assist in automating routine tasks, analyzing large amounts of data to provide insights for decision-making, improving customer experience through personalized recommendations, optimizing supply chain operations, enhancing cyber-security measures, and much more.

Artificial Intelligence (AI) is reshaping the realm of business management, emerging as a pivotal tool that transforms the corporate landscape. Beyond a mere buzzword, AI acts as a strategic asset, augmenting the capabilities of business managers. It's an integral part of how leaders shape strategy and drive success in a complex, ever-changing market.

Artificial Intelligence (AI) is transforming management by enhancing decision-making, automating tasks, and providing data-driven insights. AI-powered systems can analyze vast amounts of data to identify trends, predict future outcomes, and optimize processes, leading to increased efficiency and improved business outcomes. This includes applications in areas like customer relationship management, supply chain optimization, and human resources.

## Role of Artificial Intelligence in Business Management

Artificial intelligence (AI) has become a significant trend in business management, with the potential to revolutionize various aspects of daily life. Many business leaders and managers are intrigued by its ability to drive transformation and innovation, enhanced efficiency and effectiveness for businesses. With machine learning algorithms and predictive analytics, AI provides valuable insights that enable managers to make data-driven decisions. A prime example is Amazon, which utilizes AI to analyze customer behavior and preferences, allowing them to customize their products and services accordingly.

AI can also help automate mundane tasks, giving managers more time to concentrate on strategic projects. By using AI-powered project management tools, managers can automate task delegation, scheduling, and progress monitoring. This boosts team productivity and enables more efficient allocation of resources.

- **Data-driven decision-making:** AI processes and analyzes vast volumes of data rapidly, providing managers with actionable insights to make informed decisions and ensuring they stay ahead of market trends and customer demands.

- **Operational efficiency:** AI's automation of repetitive tasks such as data entry, scheduling, and document management reduces human error and accelerates processes, improving overall operational efficiency and resource allocation.
- **Cost reduction:** Through AI-powered predictive analytics and optimization, businesses can identify cost-saving opportunities, whether in inventory management, supply chains, or staffing, leading to a reduction in operational expenses.
- **Improved strategic planning:** Predictive analytics models help organizations foresee market trends and anticipate customer behavior, enabling better long-term strategic planning, product development, and market expansion decisions.
- **Quality control:** Real-time monitoring of product and service quality ensures that defects or issues are detected immediately, reducing waste, enhancing reputation, and ultimately increasing customer trust and satisfaction.
- **Risk management:** AI continuously assesses and identifies potential risks, whether in financial markets, cybersecurity, or supply chain disruptions. This enables proactive risk mitigation strategies, safeguarding the business's assets and reputation.
- **Time savings:** By automating repetitive tasks, such as data collection and processing, AI saves valuable managerial time that can be redirected toward strategic thinking, innovation, and more complex decision-making.
- **Competitive advantage:** Organizations that harness AI gain a formidable competitive edge, as they can deliver cutting-edge solutions, enhance service efficiency, and utilize data-driven insights. This strategic integration of AI not only positions them at the forefront of their industries but also distinctly sets them apart from their competitors.
- **Innovation:** With the automation of routine, time-consuming tasks, employees and managers can focus on more creative and innovative aspects of their roles, leading to the development of new products, services, and strategies.

AI and machine learning technologies enhance business operations by increasing efficiency, speed, and productivity. These technologies also offer enhanced monitoring capabilities, the potential for expanding business models, improved customer service, and reduced human error, ultimately leading to higher quality and more reliable outcomes. Businesses that effectively leverage AI can stay competitive in an ever-evolving digital landscape.

## The Impact of Artificial Intelligence on Management Practices

The use of AI is transforming the way managers work and make decisions, leading to improved efficiency, productivity, and strategic outcomes. AI enables managers to predict market trends, analyze large volumes of real-time data, and optimize operations. According to a study conducted by Accenture, AI has the potential to increase productivity by up to 40% through the automation of routine tasks.

The impact of AI on management practices is particularly evident in data analysis. With the ability to analyze

vast amounts of data, AI algorithms can uncover patterns and correlations that may elude human analysts. This newfound capability empowers managers to make more informed decisions and pinpoint areas for improvement within their operations. For instance, retailers can leverage AI technology to delve into customer purchase history and preferences, ultimately enabling them to provide personalized product recommendations.

AI-powered chatbots are another example of the impact of AI on management practices. These virtual assistants can handle customer queries, respond instantly, and perform transactions. This improves customer service and frees up human resources to focus on more complex tasks. The field of AI has seen remarkable progress in recent years, particularly in areas such as machine learning and natural language processing. These advancements have had a transformative impact on organizations, boosting their performance and productivity. For example, Google's Deep Mind has been employed to optimize energy consumption within its data centers, leading to an impressive 40% reduction in energy costs.

In supply chain management, AI is utilized to optimize the entire process, from demand forecasting to inventory management. Companies like Walmart and Amazon use AI algorithms to analyze historical sales data and external factors to accurately predict future demand. This allows them to optimize inventory levels, reduce waste, and improve customer satisfaction.

AI is also making its mark in the realm of financial management. Robo-advisors, powered by AI algorithms, provide automated investment advice and portfolio management services. These platforms analyze market trends and individual investor preferences to offer personalized investment strategies. This not only democratizes access to financial advice but also provides cost-effective solutions.

## Application of AI in different areas of Corporate Management

AI has numerous applications in business, ranging from machine learning, cyber security, customer relationship management, and data research to digital personal assistants. Let's explore some of these applications in more detail:

1. **Machine Learning:** Machine learning algorithms enable computers to learn from and analyze large datasets, identifying patterns and making predictions. This can be used for fraud detection, sentiment analysis, and demand forecasting tasks.
2. **Cyber security:** In today's ever-evolving digital landscape, cyber security has become a vital concern. As cyber threats continue to grow in sophistication, artificial intelligence (AI) emerges as a powerful tool in detecting and countering these risks. Through advanced algorithms, AI can effectively analyze network traffic, identify anomalies, and swiftly respond to potential security breaches.
3. **Customer Relationship Management (CRM):** CRM systems, such as Sales force are Einstein AI, utilize artificial intelligence to analyze customer interactions, preferences, and purchase history. This analysis allows for personalized recommendations and enhances overall customer satisfaction.

4. **Data Analysis:** AI algorithms have the capability to analyze large volumes of data to extract valuable information and provide insights. This is especially beneficial in fields like healthcare, as AI can help analyze medical records, detect patterns, and assist with diagnostic processes.
5. **Digital Personal Assistants:** Virtual assistants such as Siri, Alexa, and Google Assistant make use of artificial intelligence to comprehend and address user inquiries, carry out tasks, and offer tailored suggestions. These assistants are progressively being incorporated into various business applications and devices.

## Benefits/Prospects of Artificial Intelligence in Corporate Business

The integration of AI into business processes comes with a plethora of advantages. These include innovative pricing, customized recommendations, automated recruitment, enhanced customer support, improved cyber security, real-time analytics, and predictive analytics.

1. **Innovative Pricing:** Businesses like Uber use AI for dynamic pricing, adjusting prices based on supply and demand. This allows for optimal pricing strategies and increased revenue.
2. **Customized Recommendations:** Netflix uses AI algorithms to recommend movies or series based on a user's viewing history. This enhances the user experience and increases customer engagement.
3. **Automated Recruitment:** AI can streamline recruitment by screening resumes and short listing candidates based on predefined criteria. This saves time and improves the efficiency of the hiring process.
4. **Enhanced Customer Support:** AI-powered chat bots can handle customer queries 24/7, providing instant responses and solutions. This leads to improved customer satisfaction and reduces the workload on human support staff.
5. **Improved Cyber security:** AI can detect anomalies and potential security threats, enabling businesses to respond promptly. This helps safeguard sensitive data and protect against cyber attacks.
6. **Real-Time Analytics:** AI enables companies to analyze data in real-time, empowering them to make timely decisions. This ability facilitates agile decision-making and the capability to swiftly respond to dynamic market conditions.
7. **Predictive Analytics:** AI can analyze historical data and predict future trends or outcomes. This helps businesses proactively identify opportunities and risks and make informed decisions.

## Problems/Challenges of Artificial Intelligence in Business

Despite the numerous benefits, implementing AI in business management comes with challenges. These include high initial investment costs, dependency on machines, skills shortage, and the risk of job displacement.

1. **High Initial Investment Costs:** Implementing AI technologies often requires significant upfront infrastructure, software, and talent investments. Small and medium-sized businesses may need help to allocate resources for AI integration.
2. **Dependency on Machines:** Relying heavily on AI can create a dependence on machines, making it essential to have backup plans in case of system failures or technical issues. Organizations must ensure they have contingency plans to maintain operations during downtime.



3. **Skills Shortage:** The demand for AI professionals, such as data scientists and AI specialists, is snowballing. However, there is a need for more individuals with the necessary skills and expertise. Organizations may need help in hiring and retaining AI talent.
4. **Job Displacement:** Integrating AI technologies can lead to job displacement as specific routine tasks become automated. Organizations must plan and communicate effectively to mitigate potential job losses and provide training opportunities for employees to transition to new roles.

## Future of AI in Business

The rise of AI has brought about changes in job roles and skill requirements. While it's true that some jobs may be automated, AI can also augment human capabilities, leading to the creation of new functions. For example, there's a growing demand for AI specialists to design and maintain AI systems.

To succeed in a workplace influenced by AI technology, workers must be adaptable and continually acquire new skills. While technical proficiency is important, so too are soft skills like critical thinking, creativity, and emotional intelligence. Being able to continuously learn and up skill will be essential for remaining relevant and leveraging the opportunities that arise from advancements in AI.

A recent report by Gartner suggests that AI will both create and eliminate jobs, with an estimated 2.3 million new jobs being created by 2020, while 1.8 million jobs may be lost. This indicates the potential of AI in transforming the job market and reshaping businesses. While certain roles may become irrelevant as technology advances, new positions will emerge to support the implementation and maintenance of AI systems.

Organizations and individuals need to embrace the changes brought about by AI and proactively adapt to the evolving job market. Lifelong learning and a growth mindset will be crucial to succeed in the AI-driven economy.

## Conclusion

Finally, AI is revolutionizing management practices by offering new ways to enhance decision-making, automate tasks, and improve efficiency. By embracing AI technologies and addressing the ethical considerations, organizations can unlock significant business value and gain a competitive edge. AI and machine learning technologies enhance business operations by increasing efficiency, speed, and productivity. These technologies also offer enhanced monitoring capabilities, the potential for expanding business models, improved customer service, and reduced human error, ultimately leading to higher quality and more reliable outcomes. Businesses that effectively leverage AI can stay competitive in an ever-evolving digital landscape.

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