ISSN: 2349-5162 | ESTD Year : 2014 | Monthly Issue



JOURNAL OF EMERGING TECHNOLOGIES AND INNOVATIVE RESEARCH (JETIR)

An International Scholarly Open Access, Peer-reviewed, Refereed Journal

Driving Physician Engagement: A Digital Success Story with Ergotamine-Caffeine-Paracetamol

Dr. Sonali Gholap

Medical Content Team Lead, Infedis Infotech LLP

Abstract

This article analyzes the performance and outcomes of the Ergotamine-Caffeine-Paracetamol Digital Marketing Campaign, executed in collaboration with Hidoc Dr., India's leading digital learning platform for doctors [1]. The three-month initiative, conducted from July to September 2025, targeted General Physicians, Consulting Physicians, and Ophthalmologists across India, aiming to improve awareness, perception, and engagement for this well-established migraine management therapy [2]. Leveraging Hidoc's omnichannel physician engagement network, the campaign delivered measurable outcomes reaching over 100,000 doctors, generating more than 900,000 impressions, and achieving 90,113 clicks with a 10% CTR [3]. The project demonstrated the impact of structured, compliant, and data-driven digital outreach in enhancing healthcare communication [4,5].

Keywords: migraine management, Ergotamine-Caffeine-Paracetamol, digital healthcare marketing, physician engagement, omnichannel doctor communication, Hidoc Dr. platform, clinical education, brand awareness, digital medical outreach

Introduction

Background

Ergotamine-Caffeine-Paracetamol, a proven molecular therapy for migraine management, is widely prescribed for managing acute migraine attacks and improving patient outcomes [2]. Recognizing the importance of clinician awareness and engagement in migraine care, a three-month digital campaign was designed to strengthen recall, credibility, and interaction among healthcare professionals in India.

The campaign focused on moving target audiences - General Physicians, Consulting Physicians, and Ophthalmologists - from awareness to engagement using medically credible, educationally aligned content delivered through the Hidoc Dr. platform [1].

Digital Marketing in Modern Healthcare

Digital engagement has transformed how pharmaceutical brands communicate with clinicians [4]. Platforms like Hidoc Dr., catering exclusively to verified medical professionals, enable ethical, data-driven communication that maximizes reach while ensuring compliance [1]. By delivering targeted digital learning experiences, pharmaceutical companies can reinforce product knowledge, clinical confidence, and brand trust [4].

Campaign Objectives

The Ergotamine-Caffeine-Paracetamol campaign aimed to:

- 1. Enhance awareness of the therapy's clinical relevance among key physician segments [2].
- 2. Drive measurable engagement and recall through educational digital tools [3].

- 3. Strengthen brand perception using consistent omnichannel messaging [5].
- 4. Leverage data analytics to optimize communication effectiveness [4].
- 5. Highlight the therapy's significance in migraine management through educational engagement [2].

Methodology

Campaign Design and Execution

Reach

Conducted between July and September 2025, the campaign employed a digital-first communication strategy across Hidoc's App, Web, email, and SMS channels [1].

A dedicated microsite hosted campaign resources, interactive surveys, infographics, articles, and GIFs, ensuring continuous audience engagement [3]. Real-time performance monitoring, including reach, impressions, clicks, and CTR, guided optimization, while pre- and post-campaign surveys evaluated awareness and campaign effectiveness across different doctor segments [4].

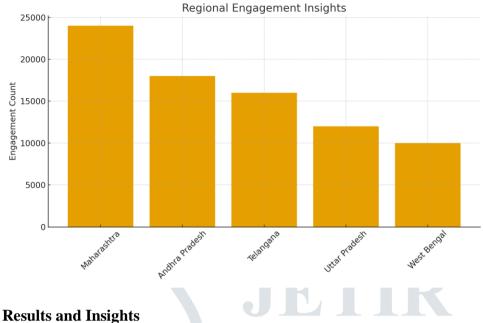
Parameter Value Reach 100,011 doctors Impressions 900,101 Clicks 90,113 CTR 10% Ergotamine-Caffeine-Paracetamol Campaign Performance Metrics

The campaign's strong response validated the targeting strategy, creative execution, and relevance of content to migraine management specialists [2,3].

Clicks

Regional Insights

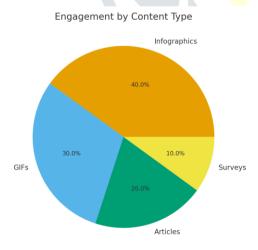
Highest engagement was observed in Maharashtra, Andhra Pradesh, and Telangana, followed by Uttar Pradesh and West Bengal, reflecting strong participation from key medical hubs across India [3].



Results and maights

The campaign successfully reinforced Ergotamine-Caffeine-Paracetamol's visibility, trust, and clinical credibility among the target medical community [2]. Key outcomes included:

- Sustained weekly interactions validating content relevance [3].
- Highest engagement from Ophthalmologists and General Physicians, confirming therapeutic alignment [2].
- Infographics and GIFs drove the most interactions, highlighting the value of visual, educational content [3].
- Zero privacy violations, ensuring adherence to ethical digital communication practices [1].



This initiative demonstrated that structured, medically contextualized messaging can convert digital reach into meaningful physician engagement [4,5].

Discussion

Omnichannel Effectiveness in Medical Outreach

The campaign highlighted the efficiency of an omnichannel digital ecosystem - combining app notifications, web banners, email, and SMS - in optimizing physician interaction while maintaining credibility [1]. Hidoc's secure and unified platform enabled continuous brand presence and engagement [4].

Educational and Clinical Relevance

By emphasizing the therapeutic importance of Ergotamine-Caffeine-Paracetamol in migraine management, the campaign bridged knowledge gaps and strengthened prescriber confidence, facilitating informed clinical decisions [2].

Data Privacy and Compliance

All campaign executions adhered strictly to privacy and ethical standards, ensuring no doctor-identifiable data was shared externally [1]. Transparent compliance is key to sustaining long-term trust in digital medical communication [4].

Future Campaign Implications

Future digital strategies may leverage:

- AI-driven personalization for specialty-specific content delivery [5].
- Interactive clinical formats, such as polls or case-based learning [3].
- Extended educational modules to reinforce post-campaign knowledge retention [2].

Conclusion

The Ergotamine-Caffeine-Paracetamol campaign demonstrated the measurable impact of digital-first physician engagement [2,3]. By collaborating with Hidoc Dr., the initiative successfully integrated scientific credibility, clinical relevance, and brand education into a single digital framework [1].

With over 100,000 doctors reached, more than 900,000 impressions, and a 10% CTR, the campaign set a benchmark for compliant, data-backed healthcare communication [3]. The initiative reaffirmed the value of omnichannel digital learning platforms in shaping modern physician-brand relationships and highlighted the role of evidence-based messaging in driving tangible engagement outcomes [4,5].

References

- 1. Hidoc Dr. Platform Overview. India's Leading Digital Learning Platform for Doctors, 2025.
- 2. Clinical Overview: Ergotamine-Caffeine-Paracetamol in Migraine Management, 2024.
- 3. Hidoc Dr. Analytics Report Ergotamine-Caffeine-Paracetamol Campaign, July-September 2025.
- 4. Bajaj, R., & Wagle, S. (2023). Digital Healthcare Marketing Trends in India. Journal of Medical Communications, 12(2), 45–52.
- 5. Kumar, V., & Sharma, N. (2022). Omnichannel Engagement in Pharmaceutical Promotion. Indian Journal of Health Marketing, 7(3), 89–97.