

# ORGANIZATION ANALYSIS OF 1000PROJECTS IT TECHNOLOGIES INDIA PVT LTD

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## 1. INTRODUCTION:

The internship is a program that improves the patience of the candidate and where the practical results in an institution address the basic topics of the student for the work experience. The profession is designed for undergraduate students to allow them to interact with real-world applications of the knowledge and skills acquired in theory and practice courses at universities. Because the outside world competes for everyone after graduation, the world's middle tools work to offer students valuable opportunities and welcome freedom in the world of work. The study period is at least three months. Internal students are controlled by members of the special faculty in the profession. However, this project follows the diagnostic guidelines. The student reported the employment report.

### The value of internship:

During the course, students received theoretical knowledge, but currently there is not a day in the market used for basic work experience. Therefore, before students can begin working, students must have good work experience in the field that is broader than the practical options they prefer. The professional world and the world create two very different entities. Knowledge and experience are present and working in a company that can help anyone when it comes to full-time employees. The main objectives to obtain a profession at IUB are the following:

Students break free from the theoretical world of books and courses and become real-world applications.

The ability and competence of students in the work environment can be measured from this course.

Help students recognize security, initiative, ignorance, and professionalism in assigned roles.

So students can interact with the work environment and within the workforce

As a result of the work carried out in groups and under the previous authority, it has been evaluated in this regard.

## 2. SWOT ANALYSIS

SWOT analysis is a common business tool that can help you maximize business results in the future. It helps you determine how many internal and external factors affect your business. Small and large companies connect to this technology. Traditional SWOT analysis can also be started.

Web users often use SWOT to see how they are used. In this era of digital development, organizations are constantly looking for new ways to grow their networks. They want to improve the user experience. Many of them do not know the best option.

SWOT is a scientific method of planning. This is often used to calculate four elements. The things that are studied are strengths, disadvantages, opportunities, and risks. It is divided into interior

and exterior art. Strengths and weaknesses are intrinsic. The company controls this. Because companies cannot control opportunities without the risk of external factors. The analysis helps companies find what is good and what can be done better.

Many founders, CEOs, strategic executives, and C-level executives know how SWOT analysis helps them better understand and protect their actions. It is very important to implement organizational decisions.

In this post I will explore how SWOT can help the bigger online world. It seems strange that the computer operates a SWOT. They greatly benefit from analysis. One of the most common uses of analytics to get started is to see how your site in User Testing, called UX, works, as well as other sites.

As a cultural SWOT, SWOT looks for product strengths, weaknesses, opportunities, and threats to get started. In this case, the site was a product. Website owners have a clear understanding of what needs improvement. The common goals of the computer are:

- To achieve a higher conversion rate
- Boost sales
- Earn more profits.

#### 1) STRENGTH:-

- Easy solution for non-technical people (end users)
- Provide structure for non-employees.
- No need to plan.
- Execute well for small projects with precise and timely requirements.
- The soldier is better with understanding.
- Satisfy the need for stability.
- Excellent management control (plan, work, store).
- It is better to work if the quality is more important than cost or time.

At each step of the line and speed will open.

#### 2) WEAKNESS:-

- All requirements must be completed in advance.
- Presentations designed so that each step takes the form of failure to change.
- Live specifically. Customers see nothing but all products when they are finished.
- They can provide false perceptions of progress.
- Software development problems cannot be solved. Namely, a retrospective study.
- The collaboration is finally great.
- There are fewer opportunities for subscribers to develop the system.
- Not ready for large projects and areas where demand is unclear.

#### 3) OPPORTUNITIES:-

- Excellent Condition.
- The product description is successful.
- technology, of course.
- The new version of the existing product.
- Existing software is delivered to the new platform.
- Assist in promoting flexibility.

#### 4) THREAT

- Indirect competitors entering the industry provide direct competition.
- Evil competition and social media.
- Unique service from the competition

### 3. ANALYSIS OF FINANCIAL STATEMENT

Highlights:

Sales Contracts

- All sales contracts register \$ 30 million, 18% more per year.
- \$ 29.9 million in commercial sales contracts, which represent 20 years per year.

- 35% growth compared to last year of unit management and data security product sales
- 13% Percentage compared to the year before the sale of the product.
- 8% increase compared to last year in international points of sale

#### Operations and Corporate

- \$ 1.9 million from operating activities (\$ 2.4 billion before retirement) compared to Q4-F2013 for \$ 3.2 million
- \$ 2.4 million (\$ 0.6 per share) paid per month
- Geoff Haydon has been appointed CEO as a member of the Company's Board of Directors.

#### Technology

- Exceptional patience technology used with Microsoft Surface Pro 3 tablets
- Better movement in the Magic Quadrant of the Management Tool
- Gartner Magic Quadrant Title for software management software
- Completion is one of the four service providers implemented in the previous Quadrant
- Combines other Computrace and Comprehensive Management functions at the full-service level.
- First sold with BYOD support from Windows and Mac computers

"Data security is a key support in heavy industry. It should come as no surprise that Total Business experienced significant growth in the business and healthcare sectors in the quarter," said Geoff Haydon, CEO, Absolute. "Our customers are aware of the risks, such as the role of confidential business data security in and from the business network. I firmly believe in the unique opportunity to capture important parts of this market."

#### F2014 Highlights:

##### Sales Contracts

- Sales contracts total \$ 97.3 million, a 10% year-over-year growth.
- \$ 92.4 million in commercial sales contracts, representing an annual growth of 12%
- 15% increase in sales of management design and data security products each year.
- 11% of Thieves product sales have increased since last year
- 23% growth compared to last year in international points of sale

*Operations and Corporate*

- \$ 15.5 million in operating costs (\$ 17.3 million before retirement) compared to Q4-F2013 \$ 17.5 million
- \$ 9.3 billion (\$ 0.3 per share) during the period
- Visca was presented to the company's Board of Directors last year.

*Technology*

- Unlimited technology that includes Samsung Galaxy S5, NotePRO, and TabPRO among other Samsung Galaxy devices
- Comprehensive Version 8.0 services have been adopted in 10 ITIL 2011 processes.
- Support for Apple device registration software
- Combined with Gartner Magic Quadrant to prevent loss of content.

*Services*

- The School for Comprehensive Safety, Computrace's customer service education program, was launched to help educate and secure the final student.

"We are waiting, the fiscal year 2015 will be an exciting year for FREE. We have raised our profile and will pay attention to emergencies," Haydon said. and supply chain. We will select options in the commodity market segments that provide the best investment. We will work to nurture and develop existing customer relationships and promote new ones.

"The mission recognizes a good opportunity for us, as well as our financial position and the ability to continue our efforts to produce a strong financial movement," continued Mr. Haydon. "Therefore, the panel decided that we should increase our monthly spread from \$ 0.06 to \$ 0.07 for each joint venture."

*Q4-F2014 and F2014 Financial Review*

Sales contracts in 4Q-F2014 totaled \$ 30.7 billion, 18% more than \$ 26.2 billion during the Q4-F2013 period. The improvement in the sales agreement during Q4-F2014 indicates the strength of the field and trade. Sales contracts for F2014 were \$ 97.3 million, 10% more than \$ 88.3 million in F2013.

Retail sales in 4Q-F2014 increased by 20% compared to 4Q-F2013 and increased by 12% compared to the financial year. Compared to Q4-F2014, Absolute Guidelines commercial product sales contracts totaled \$ 18.9 billion, up 13% from \$ 16.8 million in Q4-F2013. The F2014 trade deficit increased to \$ 58.4 million in total for stolen goods, an 11% increase from \$ 52.8 million in F2013.

Trade deficits in 4Q-F2014 totaled \$ 11.1 billion, an increase of 35% from \$ 8.2 million during the Q4-F2013 period, compared to the quarter. For F2014, commercial sales contracts for device management and data security products were \$ 34.0 billion, 15% of \$ 29.6 million in F2013. Growth in this category for the month was largely driven by strong Data Protection Protection sales.

In Q4-F2014 (10% of total sales contracts), \$ 2.7 million in Q4-F2013 (11% of total sales contracts) totaled \$ 3 million. For F2013, F2014's international sales contracts were \$ 13.3 million (14% of all sales contracts), from \$ 10.8 million to \$ 10.8 million (12% of total sales contracts).

According to Q4-F2013, consumer solutions sales contracts were \$ 0.8 million (3% of all sales contracts), up from \$ 1.2 million (4% of all sales contracts). In F2013, F2014 consumer sales contracts fell to \$ 4.9 million (5% of all sales contracts), from \$ 5.9 million (7% of all sales contracts).

Revenue was \$ 23.3 billion during 4Q-F2014, an increase of 6% from \$ 22.0 million during 4Q-F2013. In describing the SaaS (Nermalav-like-Working) business model, revenue in the first half of the year represents the return on revenue from

the monthly renewal. F2014 revenues were \$ 91.0 billion, 9% more than \$ 83.2 million in F2013.

Operating costs for Q4-F2014 were \$ 19.1 million, 18% more than 2% during Q4-F2013. These changes come at a cost to both sellers and buyers, as demonstrated by Canadian studies and pilot development tax obligations, which reduce the impact on the cost of research and development during that time. The normal operating cost for F2014 was \$ 74.7 million, 71.4% more than 5% during F2013.

Remaining net EBITDA \$ 4.3 million-plus Q4-F2014, a 34% increase of \$ 3.2 million during Q4-F2013. Adjusted EBITDA for F2014 was \$ 16.3 million, an increase of 11.7 million from 39% for F2013.

During 4Q-F2013, during 4Q-F2014, based on oil revenues of \$ 0.4 million, or \$ 0.01 per share, net income of \$ 0.8 million, or \$ 0, 02 per share are combined. Net income for F2014 was \$ 3.6 million, or \$ 0.08 million, compared to the total income of \$ 1.7 million, or \$ 0.04 per share, during F2013.

Operating income for the fourth quarter of 2014 was \$ 1.9 billion, from \$ 3.2 million to \$ 38% for the fourth quarter of 2013. F2014 received \$ 15.5 million in operating activities, down from 12% of \$ 17.5 million in F2013. Fiscal year F2014 showed a decrease in retail revenues from operating activities of up to \$ 1.4 million in the third quarter of 2014 and an increase of \$ 0.4 million in the fourth quarter of 2014.

As of June 30, 2014, it had a market capitalization of \$ 73.6 million, compared to \$ 62.9 million as of June 30, 2013.

#### Quarterly Dividend

As a result of difficult financial conditions, the Board of Directors established a review of the company's distribution policy. Monthly dividends will increase from \$ 0.06 to \$ 0.07 per joint venture. The increase is expected to take place in the second

quarter of the fiscal year 2015. Most of the \$ 0.06 interest on August 28, 2014 will be different from shareholders at the end of the transaction on August 7, 2014.

#### Corporate Outlook

Managers remain optimistic about Absolut's market opportunity. For F2015, management expects to increase sales contracts and cash flow from operating activities above the F2014 level.

#### 4. CONCLUSION

The time limit, when we visit company jobs, is very good for us. That will help many of us in the future. Without practical knowledge, effective software implementation is not possible. This tour of the industry paves the way to learn the development and market environment. The market is not just about promoting well. There are many of them. First, we need to define what to develop, who, why, and how. Understanding user usage and the need for software engineers is a great way to think about new software. They gave us good advice as we prepared to enter the workforce upon graduation, they would take us.

The age depends on modern information technology. Moving on to new designs and technologies can move forward.

#### REFERENCES

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- Company brochures
- Journals and magazines of duplex paper